

Turning your
house into
your dream
home

Vol. 2, #1

DOING IT RIGHT

With help from D4 Construction

The Right Fit

Finding a competent and reliable contractor is important for a successful and satisfying home improvement project.

You've done all your homework:

- Picked out the necessary light fixtures, flooring, wall treatments, and any other appliances you may need.
- Talked to a few contractors and received their bids.
- Know what you're getting for the price they've quoted.

Now you're ready to choose your contractor. Or are you?

How do you know if the company you've chosen is truly the best fit for you?

Use the following lists to help guide you in making that all important decision..

Some questions to ask:

1. Do they have an on-time guarantee?
You have better things to do than stay home from work waiting for the contractor to show up.
2. How long have they been in business?

3. Do they have experience with the tasks you need done?

4. Do they have a list of references from past customers that you can contact?

Talk with some former customers and ask them:

- ⇒ Were they satisfied with the project?
- ⇒ Was it completed on time?
- ⇒ Were there any unexpected costs?
- ⇒ Would they recommend this contractor?
- ⇒ Would they use the same company again?

Reputation:

Very important. The company that handles your remodeling project should not only have the necessary experience but they should be able to back it up with a list of happy customers. The ultimate compliment to a remodeling company is repeat and referral clients. This means that they not only do great work, they maintain high levels of service and professionalism.

Promptness:

A contractor's day is busy, but so is yours. Promptness does count. If he's going to be late the least he can do is take a moment to give you a courtesy call.



Choosing the best fit is vitally important.

Doing it Right

Knowledge:

The contractor should be knowledgeable in the art of remodeling – imaginative ideas, suggestions and product selections. These, combined with your input, makes for a win-win remodeling project.



Be sure all the details are written down.

Trustworthiness:

Make sure you trust your contractor. Are you comfortable with him? What's your gut reaction? Trust your instincts.

Clean:

A good contractor will protect your home. Construction can be dusty and dirty. Make sure that your contractor will take the appropriate measures to control dust and protect your property.

Good communication:

Does your contractor listen to you? Can you reach him when you need him? Does he return your calls promptly?

Written proposal:

Nothing is worse than a disagreement because the terms weren't written down.

Make sure the details and job specifications are included.

The Right fit:

You'll be spending a lot of time with your contractor. This makes it very important that you feel comfortable with him. It's extremely helpful if you genuinely respect each other. It's even better if you have complementing personalities.

Upcoming Topics

⇒The Best Time to Remodel

⇒Don't Neglect the Outside

⇒Your Roof & Heating/Cooling

For more information:

If you are interested in improving the value of your home, turning your house into your dream home, or simply have remodeling questions or needs -call Mike Spruyt at 572-4812

The D₄ Guarantee



D₁ – Your job will be done for the price specified—there are no surprises or hidden costs.

D₂ – Your job will be completed the way you want it done.

D₃ – If you aren't satisfied with the finished product we'll fix it for free.

D₄– All work comes with a 2-year guarantee on all workmanship